

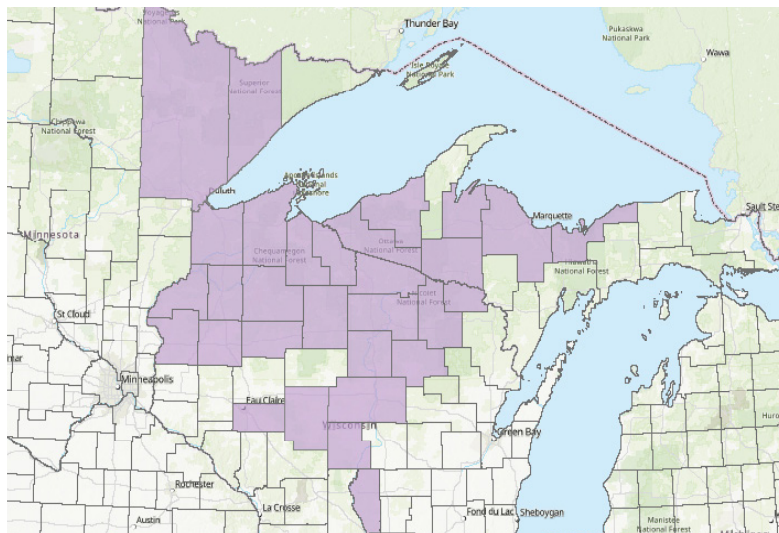


REAL ESTATE

Steigerwaldt Land Sales is a full-service real estate brokerage firm specializing in recreational forestland and timberland investment properties. When you sell or buy land with Steigerwaldt Land Sales, you receive hands-on service from expert professionals who specialize in land management and forest consulting.

We provide the most complete representation to buyers and sellers alike because we're involved in the industry daily through property management, appraisals, acquisitions, and sales. Our brokers are natural resource experts and are supported by a full staff of foresters, Wisconsin DNR forest tax law experts, appraisers, and mapping specialists helping us provide the most complete information to buyers and sellers. We have licensed real estate agents on staff accepting residential lake home listings and assisting clients in finding their dream lake home or property. We can tackle all the challenges that come with buying and selling with proven success; over the past three years, Steigerwaldt has brokered sales of more than 15,000 acres.

Steigerwaldt Land Sales, LLC Properties Sold County Footprint



Land Sales Statistics

2020	2021	2022
59 Sales	70 Sales	40 Sales
4,010.35 acres	6,255.93 acres	5,645.40 acres
\$5,985,003.00	\$9,126,113.00	\$9,941,300.00



"Over the past several years, I've had the opportunity to work with the Steigerwaldt team to address multiple needs; land appraisals, land management plans, researching unique boundary and access situations, marketing, and brokered land sales. Their talented team provided a well-coordinated effort that required little effort on my part, while still maximizing the value from our timberlands. Their staff is knowledgeable, professional, responsive, and they get RESULTS. At the same time, they are personable, down-to-earth, nice people. I would highly recommend them for all of your land management needs. "

- Forestland Seller
Wausau, Wisconsin

SELLER SERVICES

- Property evaluation and recommendation
- High-quality, customized aerial photograph and map production
- In-house marketing department
- Property marketing through our extensive network
- Sales negotiation
- Closing coordination

BUYER SERVICES

- Exceptional properties for sale
- Customized property identification
- Preliminary inspections, review, and value estimate
- Financial analysis for potential investment acquisitions
- Purchase negotiation
- Closing coordination

REAL ESTATE TEAM



Edward F. Steigerwaldt
Broker



Josh Burling
Chief Operations Officer



Todd D. Frederickson
Senior Real Estate Agent/
Broker



Kari L. Genson
Project Manager



Andrea M. Caron
Real Estate Assistant



Becky L. Welch
Administrative Assistant

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